

Costco Wholesale Corporation Reports Third Quarter and Year-to-Date Operating Results for Fiscal Year 2017

May 25, 2017

ISSAQUAH, Wash., May 25, 2017 (GLOBE NEWSWIRE) -- Costco Wholesale Corporation ("Costco" or the "Company") (Nasdaq:COST) today announced its operating results for the third quarter (twelve weeks) and first thirty-six weeks of fiscal 2017, ended May 7, 2017.

Net sales for the quarter increased eight percent, to \$28.22 billion from \$26.15 billion last year. Net sales for the first thirty-six weeks increased six percent, to \$84.82 billion from \$80.34 billion last year.

Comparable sales for the twelve-week and thirty-six-week periods were as follows:

| | 12 | Weeks | 36 Weeks | | |
|---------------------|----|-------|----------|---|--|
| U.S. | 6 | % | 3 | % | |
| Canada | 2 | % | 5 | % | |
| Other International | 4 | % | 0 | % | |
| Total Company | 5 | % | 3 | % | |

Comparable sales for these periods excluding the impacts from changes in gasoline prices and foreign exchange were as follows:

| | 12 | 12 Weeks | | 36 Weeks | | |
|---------------------|----|----------|---|----------|--|--|
| U.S. | 5 | % | 3 | % | | |
| Canada | 3 | % | 3 | % | | |
| Other International | 6 | % | 4 | % | | |
| Total Company | 5 | % | 3 | % | | |

Net income for the quarter was \$700 million, or \$1.59 per diluted share, compared to \$545 million, or \$1.24 per diluted share, last year. Net income was positively impacted by an \$82 million (\$0.19 per diluted share) tax benefit in connection with the \$7.00 per share special cash dividend announced on April 25, 2017, to the extent to be received by the Company's 401(k) plan participants. Net income for the thirty six weeks was \$1.76 billion, or \$3.99 per diluted share, compared to \$1.57 billion, or \$3.56 per diluted share, last year.

Costco currently operates 732 warehouses, including 510 in the United States and Puerto Rico, 95 in Canada, 37 in Mexico, 28 in the United Kingdom, 25 in Japan, 13 in Korea, 13 in Taiwan, eight in Australia, two in Spain and one in Iceland. Costco also operates electronic commerce web sites in the U.S., Canada, the United Kingdom, Mexico, Korea and Taiwan.

A conference call to discuss these fiscal 2017 third quarter operating results is scheduled for 2:00 p.m. (PT) on May 25, 2017, and is available via a webcast on www.costco.com (click on Investor Relations and "Play Webcast").

Certain statements contained in this document constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. For these purposes, forward-looking statements are statements that address activities, events, conditions or developments that the Company expects or anticipates may occur in the future. Such forward-looking statements involve risks and uncertainties that may cause actual events, results or performance to differ materially from those indicated by such statements. These risks and uncertainties include, but are not limited to, domestic and international economic conditions, including exchange rates, the effects of competition and regulation, uncertainties in the financial markets, consumer and small business spending patterns and debt levels, breaches of security or privacy of member or business information, conditions affecting the acquisition, development, ownership or use of real estate, capital spending, actions of vendors, rising costs associated with employees (including health care costs), energy and certain commodities, geopolitical conditions, and other risks identified from time to time in the Company's public statements and reports filed with the Securities and Exchange Commission. Forward-looking statements speak only as of the date they are made, and we do not undertake to update these statements, except as required by law.

COSTCO WHOLESALE CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME (dollars in millions, except per share data) (unaudited)

12 Weeks Ended 36 Weeks Ended
May 7, May 8, May 7, May 8,
2017 2016 2017 2016

| REVENUE | | | | |
|---|-----------|-----------|-----------|-----------|
| Net sales | \$ 28,216 | \$ 26,151 | \$ 84,815 | \$ 80,345 |
| Membership fees | 644 | 618 | 1,910 | 1,814 |
| Total revenue | 28,860 | 26,769 | 86,725 | 82,159 |
| OPERATING EXPENSES | | | | |
| Merchandise costs | 24,970 | 23,162 | 75,185 | 71,252 |
| Selling, general and administrative | 2,907 | 2,731 | 8,827 | 8,372 |
| Preopening expenses | 15 | 18 | 52 | 54 |
| Operating income | 968 | 858 | 2,661 | 2,481 |
| OTHER INCOME (EXPENSE) | | | | |
| Interest expense | (21) | (30) | (81) | (94) |
| Interest income and other, net | 18 | 7 | 40 | 51 |
| INCOME BEFORE INCOME TAXES | 965 | 835 | 2,620 | 2,438 |
| Provision for income taxes | 259 | 286 | 838 | 847 |
| Net income including noncontrolling interests | 706 | 549 | 1,782 | 1,591 |
| Net income attributable to noncontrolling interests | (6) | (4) | (22) | (20) |
| NET INCOME ATTRIBUTABLE TO COSTCO | \$ 700 | \$ 545 | \$ 1,760 | \$ 1,571 |
| | | | | |
| NET INCOME PER COMMON SHARE ATTRIBUTABLE TO COSTCO: | | | | |
| Basic | \$ 1.59 | \$ 1.24 | \$ 4.01 | \$ 3.58 |
| Diluted | \$ 1.59 | \$ 1.24 | \$ 3.99 | \$ 3.56 |
| | | | | |
| Shares used in calculation (000's): | | | | |
| Basic | 438,817 | 438,815 | 438,650 | 438,930 |
| Diluted | 441,056 | 441,066 | 440,745 | 441,321 |
| | | | | |
| | | | | |
| Cash dividends declared per common share | \$ 7.50 | \$ 0.45 | \$ 8.40 | \$ 1.25 |

COSTCO WHOLESALE CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(amounts in millions, except par value and share data)
(unaudited)
Subject to Reclassifications

| | May 7, 2017 | August 28, 2016 |
|--|----------------|-----------------------|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 4,538 | \$ 3,379 |
| Short-term investments | 1,187 | 1,350 |
| Receivables, net | 1,462 | 1,252 |
| Merchandise inventories | 9,736 | 8,969 |
| Other current assets | 333 | 268 |
| Total current assets | 17,256 | 15,218 |
| PROPERTY AND EQUIPMENT | | |
| Land | 5,505 | 5,395 |
| Buildings and improvements | 14,509 | 13,994 |
| Equipment and fixtures | 6,507 | 6,077 |
| Construction in progress | 803 | 701 |
| | 27,324 | 26,167 |
| Less accumulated depreciation and amortization | (9,789) | (9,124) |
| Net property and equipment | 17,535 | 17,043 |

| OTHER ASSETS | 840 | 902 |
|---|-----------|-----------|
| TOTAL ASSETS | \$ 35,631 | \$ 33,163 |
| LIABILITIES AND EQUITY | | |
| CURRENT LIABILITIES | | |
| Accounts payable | \$ 9,425 | \$ 7,612 |
| Current portion of long-term debt | 1,158 | 1,100 |
| Accrued salaries and benefits | 2,514 | 2,629 |
| Accrued member rewards | 923 | 869 |
| Deferred membership fees | 1,479 | 1,362 |
| Other current liabilities | 5,895 | 2,003 |
| Total current liabilities | 21,394 | 15,575 |
| LONG-TERM DEBT, excluding current portion | 2,821 | 4,061 |
| OTHER LIABILITIES | 1,231 | 1,195 |
| Total liabilities | 25,446 | 20,831 |
| COMMITMENTS AND CONTINGENCIES | | |
| EQUITY | | |
| Preferred stock \$.005 par value; 100,000,000 shares authorized; no shares issued and outstanding | 0 | 0 |
| Common stock \$.005 par value; 900,000,000 shares authorized; 438,679,000 and 437,524,000 shares issued and outstanding | 2 | 2 |
| Additional paid-in capital | 5,709 | 5,490 |
| Accumulated other comprehensive loss | (1,321) | (1,099) |
| Retained earnings | 5,508 | 7,686 |
| Total Costco stockholders' equity | 9,898 | 12,079 |
| Noncontrolling interests | 287 | 253 |
| Total equity | 10,185 | 12,332 |
| Total oquity | 10,100 | 12,002 |

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